

# PURE BLOOM HEMP SELTZERS

From Your Trusted Source



WWW.DRINKPUREBLOOM.COM Orders: Orders@drinkpurebloom.com



## "The Times, They are A-Changing"

- The publics perception of Cannabis has changed dramatically. An overwhelming majority of U.S. adults believe cannabis should be legal and in 2015 the Federal Government legalized hemp and extended this with the 2018 Farm Bill. (Pew Research Center survey Oct. 10-16, 2022)
- Regular weed use BEATS alcohol for first time in U.S. (Axios- Caulkins Changes in self-reported cannabis use in the United States from 1979 to 2022. 2024).
- GenZ drink on average 20% less than millennials, who also drink less than the previous generation. In fact, an overwhelming 86% of Gen-Z consumers believe that their mental health is as significant as their physical health when considering drinking alcohol. (Forbes Jun 27, 2023)
- Hemp sparkling and seltzer beverages are growing at 57% and the total Cannabis market in the U.S. is projected to reach \$37 billion in 2027, according to investment bank TD Cowen, after reaching \$29 billion in 2023. (Nielsen Trends 2022, CBD Beverage Data)



#### **Chains**





















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## **Basics...** Is this federally legal? YES!

 The Agricultural Improvement Act of 2018 (known as the Farm Bill) removed hemp from the definition of marijuana in the Controlled Substances Act (CSA). <a href="https://www.fda.gov/news-events/congressional-testimony/hemp-production-and-2018-farm-bill-07252019">https://www.fda.gov/news-events/congressional-testimony/hemp-production-and-2018-farm-bill-07252019</a>.

#### What is Hemp?

- Hemp plants and marijuana plants are both from the same species: cannabis.
- But hemp is defined as a cannabis plant containing 0.3 percent or less THC, marijuana is a cannabis plant that contains more than 0.3 percent THC. Pure Bloom is hemp-derived, it is NOT marijuana.
- **Full Spectrum** is the most popular form of Hemp derived products. It is filled with cannabinoids, terpenes, flavonoids and is **not heavily filtered**. Broad Spectrum is filtered and does not contain THC. CBD Isolate is the most filtered, and only has CBD, no cannabinoids and no psychoactive effects.

# PURE BLOOM

## **Blood Orange**

5MG CBD + 5MG THC



### **Lime Mojito**

5MG CBD + 5MG THC



#### Wild Berry

5MG CBD + 10MG THC



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# Why **PURE BLOOM?**

















Certificate of Analysis

- PURE BLOOM is Full-Spectrum DELTA 9! One 12 oz contains 5MGs of both CBD and **THC** (everyone's body is different, one 12oz can of 5MG THC may have similar effects as a 5 oz glass of wine). NOT from synthesized cannabinoids.
- PURE BLOOM is FLAVOR FIRST and MUCH lower in Calories than any alcohol!
  - Fresh Appalachian mountain water.
  - Pure fruit purees.
  - Only 43-48 Calories per serving.
- PURE BLOOM is SUSTAINABLE, made at a family-owned, solar powered facility ensuring only the highest quality.
- Why **Trust** PUREBLOOM? There is a **QR code** on every can of Pure Bloom that takes the consumer to the latest Certificate of Analysis.
- Whether it's about sharing good times with friends or AVOIDING ALCOHOL, PURE BLOOM is a convenient way to let you be you.



# Sales Strategy

#### **GOAL:**

- Quality- Be the best tasting hemp seltzer in the market with finest ingredients.
- Create- exciting/ new ways to connect with US LDA consumers new and old.
- Supporting- on and off premise with replacement revenue streams to align with changing consumer behavior.
- Representing like-minded family producers that care about moderation, socially responsibility and mother earth.

#### WHERE:

#### **OFF PREMISE**

- Grocery/ Chain/ ANY and EVERYWHERE
- Hip wine retailers
- · Cannabis friendly shops
- C stores- (Circle K, 7-11, Raceway)
- Health Focused Stores
  - Display
  - Cold Box
  - Shelf

#### **ON PREMISE**

- Country clubs
- Concert venues
- Mocktails
- Non-alcoholic bars/ BYOBs



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# Who is **Cana-Curious?**

- All Genders, 21+
- People looking for an alternative to alcohol:
  - Keep the fun, lose the hangover
  - Lower Calories/ Good Ingredients
  - Responsible experimentation/ Discovery
- Holistic Values- considers whole mind, body, earth in health and wellbeing- "Better for You"





# Marketing Support

#### **Pure Bloom Website-**

Find all things Trade and COAs www.drinkpurebloom.com



www.instagram.com/drinkp urebloom/

#### **Point of Sale**

Materials- Print On Demand









**Door Clings** 

Shelf Talker

Case Cards